

## THE BEARING GROUP

#### 915 S PARK AVE | TITUSVILLE, FL 32780 | 96 UNITS







## THE VILLAGE AT VALENCIA

## SABER EQUITY

### CONFIDENTIAL/DISCLAIMER

THE INFORMATION CONTAINED IN THIS OVERVIEW AND INITIAL PLAN IS CONFIDENTIAL AND IS SOLELY FOR THE USE OF PROSPECTIVE INVESTORS TO DETERMINE THE LEVEL OF INTEREST IN THE VILLAGE AT VALENCIA APARTMENTS IN TITUSVILLE, FL. WHILE THE INFORMATION CONTAINED IN THIS OVERVIEW, PLAN, AND MODEL HAS BEEN COMPILED FROM VARIOUS SOURCES, WE BELIEVE IT TO BE RELIABLE BASED ON THE DATA USED. NEITHER WE, NOR ANY REPRESENTATIVES, MAKE ANY REPRESENTATION OR WARRANTIES AS TO THE ACCURACY OR COMPLETENESS, HEREIN. ALL FINANCIAL INFORMATION AND PROJECTIONS ARE PROVIDED FOR REFERENCE ONLY AND ARE BASED ON ASSUMPTIONS RELATING TO THE GENERAL ECONOMY, MARKET CONDITIONS, AND OTHER FACTORS BEYOND OUR CONTROL. ALL PROSPECTIVE INVESTORS ARE ENCOURAGED TO CONDUCT THEIR OWN INDEPENDENT DUE DILIGENCE INVESTIGATION, REVIEW, FINANCIAL PROJECTIONS, AND CONSULT WITH THEIR LEGAL, TAX AND OTHER PROFESSIONAL ADVISORS BEFORE MAKING AN INVESTMENT DECISION.









### THE VILLAGE AT VALENCIA

### TABLE OF CONTENTS

Executive Summary Offering Summary Business Plan Property Overview Renovations Financial Overview Market Analysis Debt Summary Partnership Structure Investment Team

# EXECUTIVE SUMMARY



## EXECUTIVE SUMMARY

- The Bearing Group has identified an incredible value-add opportunity in the booming Orlando submarket of Titusville: Village at Valencia
- The property is a 2-story, garden style 96-unit multifamily complex with pitched roofs, large units, and a sparkling pool on 5 acres
- The submarket is known as the 'Space Coast' for its central location in the epicenter of Florida's aerospace industry. Home to leading employers such as Blue Origin, Space X, Boeing, Northrop Grumman, Kennedy Space Center, Port Canaveral Air Station and many more
- The market had over 17k jobs added in 2021, an average occupancy of 97.8%, and continues to expand rapidly
- Rent growth was an astounding 22.1% in 2021 and projected to continue to increase

## EXECUTIVE SUMMARY

- This asset has an ideal unit mix of 16% Studio, 19% 1BR, and 65% 2BR.
- Business plan calls for the renovation of 90%+ of the unit interiors which are currently in Original Classic Condition. We will also add in our technology package along with a full rebrand and modernization of the property
- Proven Renovation Plan one of our main comparison properties is almost an exact match in size and vintage, and are getting \$300-\$450 premiums for their renovated units vs. our classic units
- The area is midway through a \$425m expansion project to the Port Canaveral Cruise Terminal, Blue Origin Campus, Harris Corp. Campus and Firefly Aerospace.

# OFFERING SUMMARY



## OFFERING SUMMARY

Offering	Summary	Total Investor Return - Limited Partner (Class A) - \$100,000 Investment							
Purchase Price	\$13,776,000	Cumulative Cash Flow Distribution	Cumulative Cash Flow Distribution \$49,838						
Hold Period	4-6 Years	Return of Equity at Sale (incl. pref catch up) \$145,962							
Total No. of Units	96	Total Investor Return \$195,800							
Current Occupancy	91%								
12 Month Average Occupancy	95%	Same \$100,000 Investment - Limited Partner (Class A)							
			Year 0			Year 3	Year 4		Year 5
Year Built	1967	Project Cashflow from Operations	\$(6,201,601) \$	300,000 \$	344,286	\$ 1,559,975	\$ 512,904	\$	373,603
Investors	Accredited and Non Accredited	Cashflow Limited Partner	\$ (100,000) \$	4,837 \$	5,552	\$ 25,154	\$ 8,271	Ş	6,024
		Cashflow from Operations (%)		4.84%	5.55%	25.15%	8.27%		6.02%
1031 Exchange	Yes	Return from Sale Limited Partner*						\$	145,962
Minimum Investment Amount	\$50,000	Total Return LP	\$ (100,000) \$	4,837 \$	5,552	\$ 25,154	\$ 8,271	\$	151,986
Total equity Required	\$6,201,601	* Includes Original Investment							

## OFFERING SUMMARY

Year of Hold	Cash-on-Cash	NOI
Year1	4.93%	\$520,014
Year 2	6.29%	\$947,047
Year 3	9.31%	\$1,245,101
Year 4	6.69%	\$1,297,053
Year 5	180.1%	\$1,335,999

	IRR Waterfall Returns									
	Peak Equity	IRR	Multiple	Profit						
Unlevered	\$15,884,801	13.8%	1.80X	\$12,738,472						
Levered	\$6,201,601	18.8%	2.16X	\$7,177,543						
LP Investors	\$6,201,601	16.4%	1.96X	\$5,941,117						

16-17% IRR 1.9x Equity Multiple

NOI Growth
82.12%
31.47%
4.17%
3%
3%



## **BUSINESS PLAN**

### 1. Exterior Updates and Rebranding

The property will go through multiple exterior refreshes and upgrades, including new paint throughout, modern landscaping, new signage, pool upgrades with furniture & grills, parking lot resurfacing, laundry room renovations and new common areas.

#### 2. Interior Renovation Plan

Currently all units are in original 'Classic' condition, which represents a huge opportunity for us to maximize rents to market for a premium of \$300-\$450 per unit. We will be adding new stainless appliances, paint scheme, modern LVP flooring, countertops/backsplash, and finishes.

#### 3. Converting usable space

a. Will will be converting the old maintenance area to our new leasing office

- b. We will be adding a new storage shed for the supplies and tools
- c. We will convert the leasing office to a rentable unit

#### 4. Additional Income Opportunities

We will capitalize on multiple additional income opportunities the property is not utilizing today, such as laundry income and unit rentals, renter insurance, technology packages, reserved parking and many more

## **BUSINESS PLAN**

#### 5. Fixed Rate Bridge Debt Financing

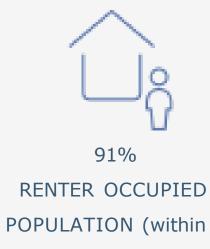
Given the recent market volatility we have secured a 70% LTC loan at a fixed rate of estimated between 7.75%-8.25%. We strongly believe this will mitigate our interest rate risk on this project and protect investor downside. We intend to refinance the property in year 3 at stabilization.

#### 6. Exit Strategy

We have modeled a 5-year hold; however, we have the ability to utilize multiple exit strategies depending on how quickly we can meet our return projections while gauging market conditions at any given time



594K MSA POPULATION



zip code )



\$320K AVERAGE HOUSING COST(MSA)



\$56K AVERAGE HOUSEHOLD INCOME (WITHIN THREE MILES)



2.7% CITY UNEMPLOYMENT RATE (MARCH 2022)





#### INVESTMENT DETAIL

Address	915 S. Park Avenue,
	Titusville, FL 32780
Year of Construction	1967
Total Units	96
Rentable Area	67,420
Average Unit Size	702
Leased Rent Per Unit	\$892
Leased Rent Per NSF	\$1.27
Last 2 Leases Per Unit	\$1,038
Last 2 Leases Per NSF	\$1.48
Occupancy (May 2022)	93.8%

#### APARTMENT SITE DETAIL

Acreage and Density	4.89+/- acres (19.63 units per acre)			
Buildings	12 2-story residential buildings			
Access	Via S. Park Avenue			
Landscaping	Lush landscaping			
Parking Spaces	127 Surface Spaces			
Parking Ratio	1.32 Spaces/Unit			
Storage	8 units at \$25/month			
Flood Zone	Zone X			

#### CONSTRUCTION DETAIL

Style	2-Story garden
Exterior Walls	Concrete block
Foundation	Concrete
Roof	Pitched
Floor Coverings	Vinyl plank, tile, and carpet
Paving	Asphalt
Plumbing	Cast iron and copper

#### UTILITIES/MECHANICAL SYSTEMS

Electrical	FPL - units individually metered				
Water/Sewer/Trash	Conservices - flat fee per occupants; 1BR (\$67, \$77 and \$97), 2 BR (\$70-\$130)				

UNIT MIX ANI	D CURRENT	MARKET	RATE
--------------	-----------	--------	------

Туре	Sq Ft	Units	Bed/Bath	Current Rents	Renovated Rents
Studio	460	16	0x1	\$781	\$1,050
1×1	650	18	1×1	\$871	\$1,249
2x1	780	62	2x1	\$988	\$1,500
Avg/Total	702	96		\$892	\$1,378

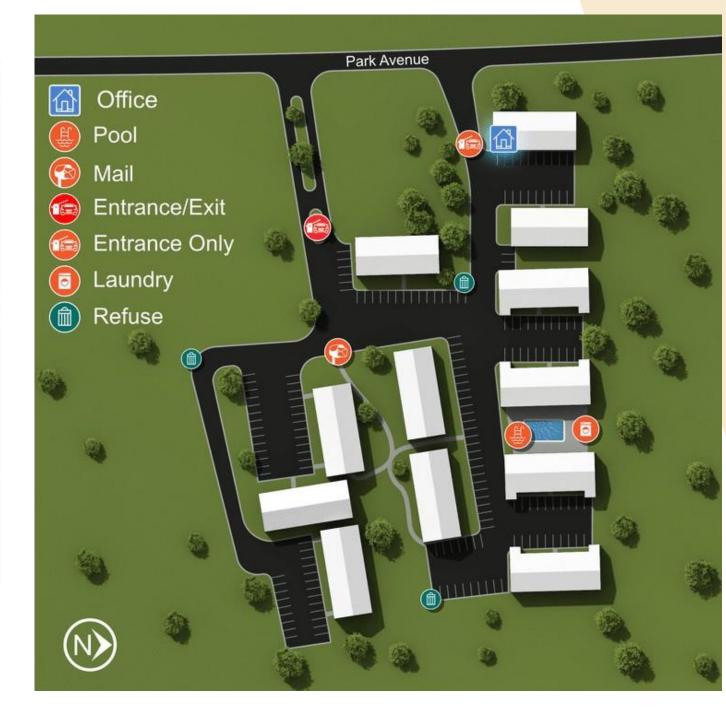
STUDIO





2 BR / 1 BA

















#### COMMUNITY FEATURES

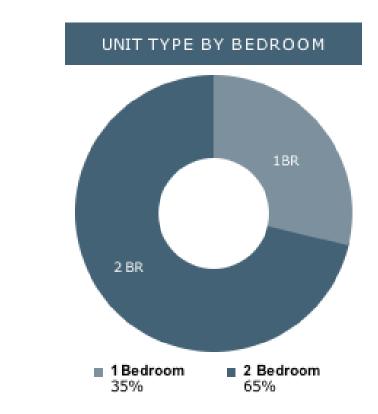


Swimming Pool Controlled Access Gated Community



UNIT MIX AND CURRENT MARKET RATE										
Туре	Sq Ft	Units	Bed/Bath	Current Rents	Renovated Rents					
Studio	460	16	0x1	\$781	\$1,050					
1×1	650	18	1x1	\$871	\$1,249					
2x1	780	62	2x1	\$988	\$1,500					
Avg/Total	702	96		\$892	\$1,378					

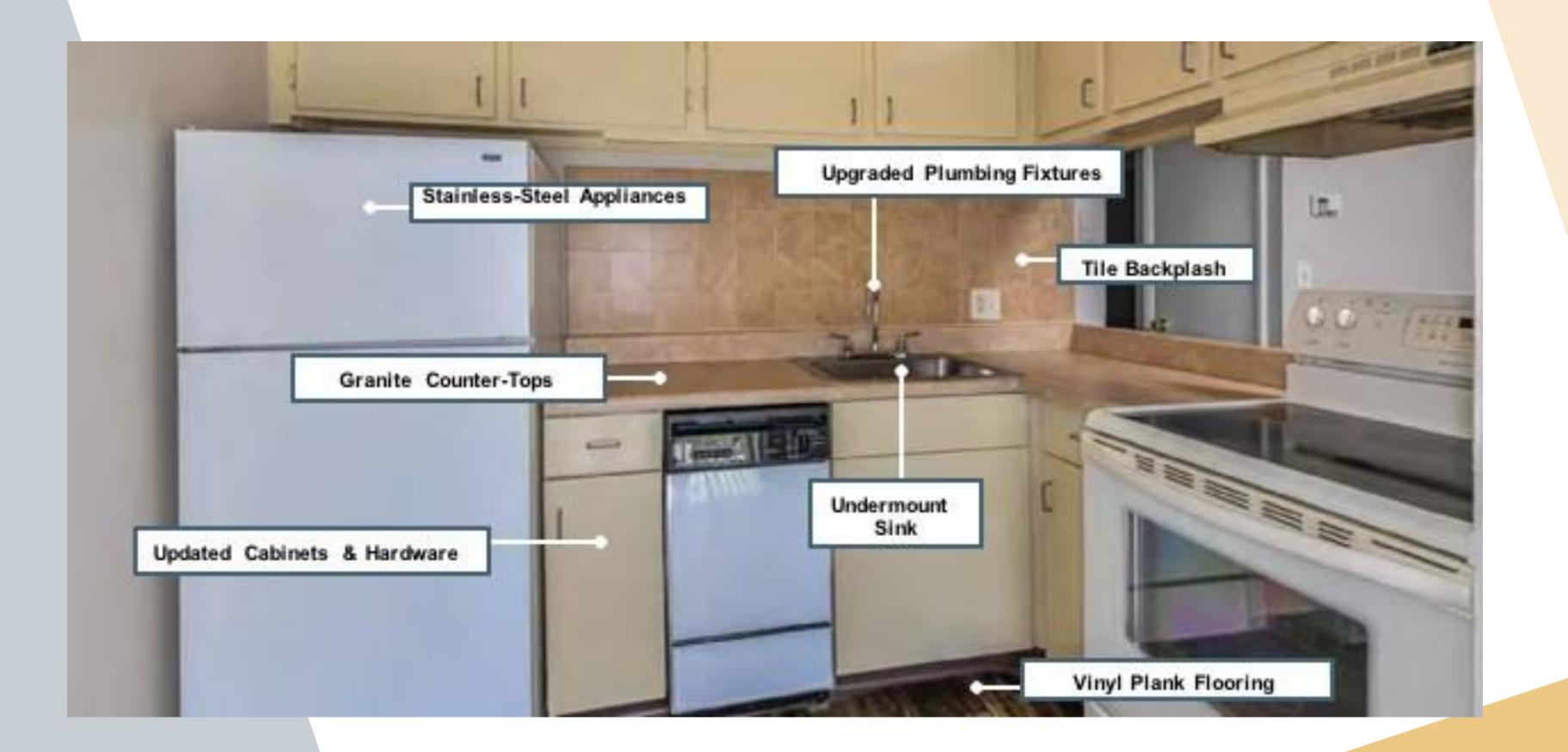
\*See rental comps on page 24

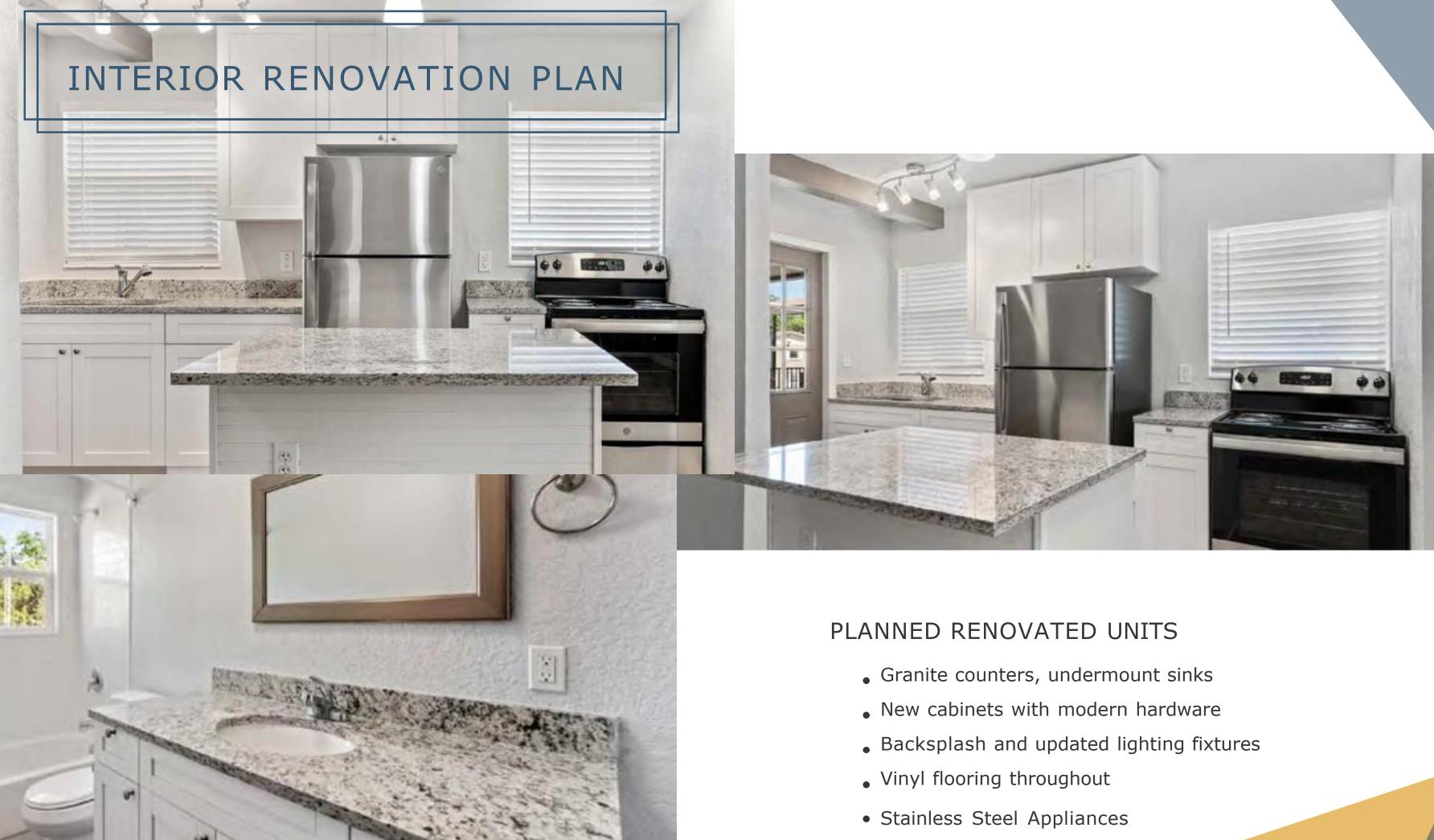


Unit	Unit	No.of	% of	Unit	Market F	Rent Per	Occpancy Leased Rent		ent Per	Last 2 L	eases	
Туре	Model	Units	Total	Total SF*	Month	SF	Units	Occ.%	Month	SF	Rent	%Inc
Studio	One Bedroom	16	16.7%	460	\$718	\$1.56	15	93.8%	\$737	\$1.60	\$875	18.7%
1Bed/1Bath	One Bedroom	18	18.8%	650	\$769	\$1.18	18	100.0%	\$849	\$1.31	\$988	16.3%
2 Bed/1 Bath	Two Bedroom	62	64.6%	780	\$871	\$1.12	57	91.9%	\$946	\$1.21	\$1,095	15.8%
TOTAL/ AVERAGE		96	100%	702	\$826	\$1.18	90	93.8%	\$892	\$1.27	\$1,038	16.4%



## INTERIOR RENOVATION PLAN

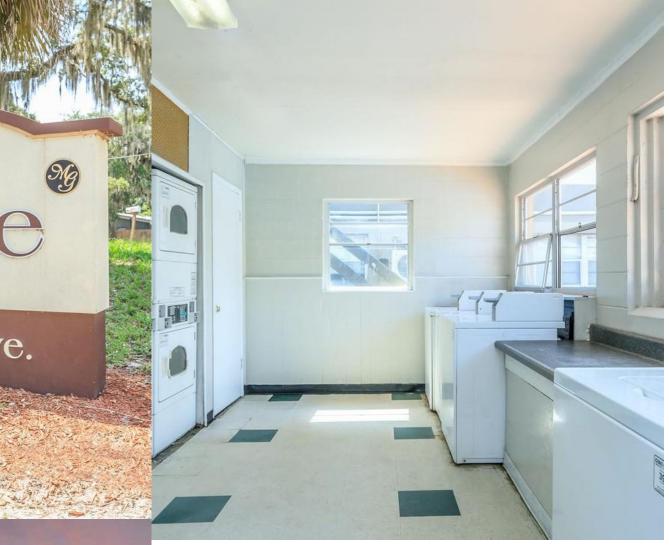




## EXTERIOR RENOVATION PLAN



915 S. Park Ave.



#### PLANNED RENOVATIONS

- New Signage
- Pool Upgrades
- New Landscaping
- Parking Lot Resurfacing
- Laundry Room Improvements

## CAPITAL EXPENDITURES

### **CAPEX BUDGET**

#### **Interior Renovations**

Studio Units (16 Units @ \$10k/Unit) One Bed Units (18 Units @ \$12K/Unit) Two Bed Units (62 Units @ \$20K/Unit) **Total Interior Renovations** 

### **Exterior Renovations** Signage/Rebranding Landscaping Pool Area Laundry Room **Exterior** Paint Parking Storage Shed (New Maintenance Room) Maintenance Room (New Leasing Office) Leasing Office (Additional Unit) **Total Exterior Renovations** Contingency (5.26%) **Total Capex Budget**

Total
\$160,000
\$216,000
\$1,240,000
\$1,616,000
Total
\$30,000
\$50,000
\$25,000
\$30,000
\$100,000
\$75,000
\$20,000
\$75,000
\$15,000
\$420,000
\$107,158
\$2,143,158

#### 22

# MARKET OVERVIEW



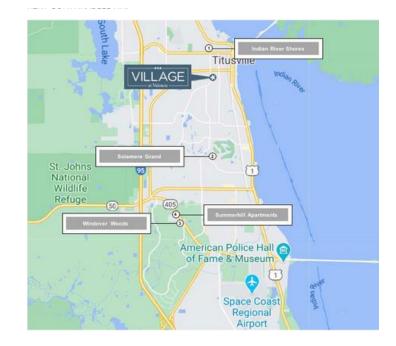
## MARKET OVERVIEW- COMPS

WINDOVER WOODS 2605 COLUMBIA BLVD, TITUSVILLE, FL 32780



1BR Sort (By Month)Solamere Grand\$Summerhill Apartments\$Indian River Shores\$Windover Woods\$The Village of Valencia\$

2 BR Sort (By Month)		2 BR Sort	(By SF)
Solamere Grand	\$1,922	Indian River Shores	\$2.36
Summerhill Apartments	\$1,569	Windover Woods	\$1.56
Indian River Shores	\$1,520	Summerhill Apartments	\$1.49
Windover Woods	\$1,275	Solamere Grand	\$1.30
The Village of Valencia	\$871	The Village of Valencia	\$1.12



SUMMERHILL APARTMENTS 5274 SUMMERHILL CLUB LN, TITUSVILLE, FL 32780



SOLAMERE GRAND 1081 SOLAMERE GRAND, TITUSVILLE, FL 32780



)	1BR Sort (By SF)					
\$1,571	Indian River Shores	\$2.42				
\$1,307	Summerhill Apartments	\$1.77				
\$1,249	Windover Woods	\$1.71				
\$1,059	The Village of Valencia	\$1.34				
\$745	Solamere Grand	\$1.25				

VILLAGE AT VALENCIA 915 S. PARK AVENUE, TITUSVILLE, FL 32780



INDIAN RIVER SHORES

1600 GRADEN STREET, TITUSVILLE, FL 32796



1965	\$1,385	\$2.39	Owner	SCOTTO PROPERTIES
Year Built	Market Rent	Market Rent SF	Management	SCOTTO PROPERTIES

## MARKET OVERVIEW- COMPS

#### BUSINESS PLAN OUTLINE

The Village at Valencia is ideally positioned for a heavy value-add program to the interiors and exteriors.

# PROPERTY	YEAR BUILT	# OF UNITS	AVG. UNIT SF	MKT RENT	MKT RENT/SF	OCCUPIED
Indian River Shores	1965	84	580	\$1,385	\$2.39	100%
The Village of Valencia	1967	96	701	\$826	\$1.18	97%

#### RENT COMPARABLES SUMMARY

#	PROPERTY	YEAR BUILT	# OF UNITS	AVG. SQ FT	MKT RENT	MKT RENT /SF	OCCUPIED
1	Indian River Shores	1965	84	580	\$1,385	\$2.39	100%
2	Solamere Grand	2017	216	1,451	\$1,908	\$1.31	100%
3	Windover Woods	1985	132	684	\$1,131	\$1.65	97%
4	Summerhill Apartments	2006	278	984	\$1,517	\$1,54	100%
	Comps Average (average occupancy reflects stabilized properties only)	1993	178	1,023	\$1,549	\$1.51	99%
٠	Village at Valencia	1967	96	701	\$826	\$1.18	94%

#### UNIT MIX RENT COMPARISON

1BR Sort (By Month)		
Indian River Shores	\$1,249	
The Village of Valencia	\$745	

1BR Sort (By SF)	
Indian River Shores	\$2.42
The Village of Valencia	\$1.34

2 BR Sort (By Month)					
Indian River Shores	\$1,520				
The Village of Valencia	\$871				

2 BR Sort (By SF)	
Indian River Shores	\$2.36
The Village of Valencia	\$1.12

## 5-YEAR PROFORMA

	T-12	Year 1	Year 2	Year 3	Year 4	Year 5
Income		2022	2023	2024	2025	2026
Gross Potential Rents	\$951,984	\$1,878,538	\$1,935,676	\$1,994,551	\$2,055,217	\$2,117,729
Renovation Premiums		\$0	\$0	\$0	\$0	\$0
Loss to Lease	-\$48,516	\$564,249	\$203,672	\$0	\$0	\$(
Concessions	\$100	\$18,785	\$19,357	\$0	\$0	\$(
Vacancy	\$37,369	\$225,425	\$96,784	\$99,728	\$102,761	\$105,886
Bad Debt	\$32,076	\$18,785	\$19,357	\$19,946	\$20,552	\$21,177
NRI	\$930,955	\$1,051,294	\$1,596,506	\$1,874,878	\$1,931,904	\$1,990,668
Other Income						
All Other Income	\$158,213	\$139,447	\$145,453	\$148,362	\$151,330	\$154,356
Effective Gross Income	\$1,089,169	\$1,190,741	\$1,741,960	\$2,023,240	\$2,083,234	\$2,145,02
Fixed Expenses						
Total Fixed Expenses	\$139,304	\$176,136	\$268,162	\$276,207	\$284,493	\$293,028
Operating Expenses						
Utilities						
Total Utilities	\$100,334	\$103,344	\$106,445	\$109,638	\$112,927	\$116,315
R&M						
Total R&M	\$128,572	\$135,900	\$139,977	\$111,982	\$100,783	\$103,807
Management Fees						
Total Management Fee	\$0	\$41,676	\$60,969	\$70,813	\$72,913	\$75,076
Payroll						
Total Payroll	\$108,810	\$134,470	\$138,504	\$142,659	\$146,939	\$151,347
General & Administrative						
Total G&A	\$60,495	\$55,200	\$56,856	\$42,840	\$44,125	\$45,449
Other Expenses						
Total Other Expenses	\$0	\$0	\$0	\$0	\$0	\$(
Total Variable Expenses	\$398,211	\$470,590	\$502,750	\$477,932	\$477,688	\$491,994
Total Expenses	\$537,515	\$646,726	\$770,913	\$754,139	\$762,181	\$785,022
Total Expense + RR	\$537,515	\$670,726	\$794,913	\$778,139	\$786,181	\$809,022
Net Operating Income	\$551,654	\$520,014	\$947,047	\$1,245,101	\$1,297,053	\$1,335,999

## 5-YEAR PROFORMA

	T-12	Year 1	Year 2	Year 3	Year 4	Year 5
Cap Rate		3.77%	5.75%	5.75%	5.75%	5.75%
Value		\$13,776,000	\$16,446,608	\$21,629,448	\$22,532,218	\$23,208,795
Value Per Unit		\$143,500	\$171,319	\$225,307	\$234,711	\$241,758
Expense Ratio		56.33%	45.71%	38.53%	37.81%	37.79%
Mortgage		\$10,852,981	\$11,714,560	\$11,786,358	\$0	\$0
LTV		78.78%	71.23%	54.49%	0.00%	0.00%
Coverage Ratio		0.63x	1.04x	1.32x	0.00x	0.00x
Debt Service		\$831,347	\$905,574	\$942,909	\$0	\$0
Projected Investor Cashflow		\$0	\$40,106	\$300,785	\$1,295,603	\$1,334,506
Cash on Cash		0.0%	0.6%	4.9%	20.9%	21.5%
DY		4.79%	8.07%	10.55%		

## SENSITIVITY TABLES

			IRR Ser	sitivity Analy	sis - LP			
Exit Cap				Annual Re	ent Growth			
	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%
4.75%	21.26%	22.06%	22.85%	23.65%	24.47%	25.29%	26.10%	26.91%
5.00%	19.46%	20.27%	21.07%	21.88%	22.71%	23.53%	24.34%	25.16%
5.25%	17.73%	18.55%	19.36%	20.18%	21.01%	21.84%	22.66%	23.48%
5.50%	16.06%	16.89%	17.72%	18.54%	19.38%	20.21%	21.04%	21.86%
5.75%	14.44%	15.29%	16.12%	16.96%	17.80%	18.64%	19.48%	20.31%
6.00%	12.86%	13.73%	14.58%	15.43%	16.28%	17.12%	17.96%	18.80%
6.25%	11.33%	12.21%	13.08%	13.94%	14.79%	15.65%	16.50%	17.34%
	5 - 1000		Equity Multipl	le Sensitivity	Analysis - Ll	P		
Exit Cap				Annual Re	ent Growth			
	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%
4.75%	2.49x	2.57x	2.65x	2.73x	2.81x	2.89x	2.97x	3.05x
5.00%	2.31x	2.39x	2.47x	2.54x	2.62x	2.69x	2.77x	2.85x
5.25%	2.15x	2.23x	2.30x	2.37x	2.45x	2.52x	2.59x	2.67x
5.50%	2.01x	2.08x	2.15x	2.22x	2.29x	2.36x	2.43x	2.50x
5.75%	1.88x	1.94x	2.01x	2.08x	2.15x	2.21x	2.28x	2.35x
6.00%	1.76x	1.82x	1.89x	1.95x	2.01x	2.08x	2.14x	2.21x
6.25%	1.65x	1.71x	1.77x	1.83x	1.89x	1.96x	2.02x	2.08x
lold Sensiti			•	•		•		
Occupancy		Bad	Debt, Conce	ssions, Othe	r Economic	Vacancy Fac	tors	
	0.50%	0.75%	1.00%	1.25%	1.50%	1.75%	2.00%	2.25%
97.00%	7.95%	7.76%	7.57%	7.38%	7,19%	7.00%	6.81%	6.62%
96.00%	7.19%	7.00%	6.81%	6.62%	6.43%	6.24%	6.05%	5.88%
95.00%	6.43%	6.24%	6.05%	5.88%	5.83%	5.78%	5.74%	5.69%
94.00%	5.83%	5.78%	5.74%	5.69%	5.64%	5.59%	5.55%	5.50%
93.00%	5.64%	5.59%	5.55%	5.50%	5.45%	5.41%	5.36%	5.32%
92.00%	5.45%	5.41%	5.36%	5.32%	5.27%	5.23%	5.18%	5.13%
91.00%	5.27%	5.23%	5.18%	5.13%	5.09%	5.05%	5.00%	4.96%
90.00%	5.09%	5.05%	5.00%	4.96%	4.91%	4.87%	4.82%	4.78%
89.00%	4.91%	4.87%	4.82%	4.78%	4.74%	4.69%	4.65%	4.61%
88.00%	4.74%	4.69%	4.65%	4.61%	4.57%	4.52%	4.48%	4.44%
87.00%	4.57%	4.52%	4.48%	4.44%	4.40%	4.36%	4.31%	4.27%
86.00%	4.40%	4.36%	4.31%	4.27%	4.23%	4.19%	4.15%	4.11%
85.00%	4.23%	4.19%	4.15%	4.11%	4.07%	4.03%	3.99%	3.95%
84.00%	4.07%	4.03%	3.99%	3.95%	3.91%	3.87%	3.83%	3.80%
83.00%	3.91%	3.87%	3.83%	3.80%	3.76%	3.72%	3.68%	3.64%
	3.76%	3.72%	3.68%	3.64%	3.61%	3.57%	3.53%	3.49%
82.00%		å	3.53%	3.49%	3.46%	3.42%	3.38%	3.34%
82.00% 81.00%	3 61%	: .3.7/20						
82.00% 81.00% 80.00%	3.61%	3.57% 3.42%	3.38%	3.34%	3.31%	3.27%	3.23%	3.19%









#### TITUS LANDING



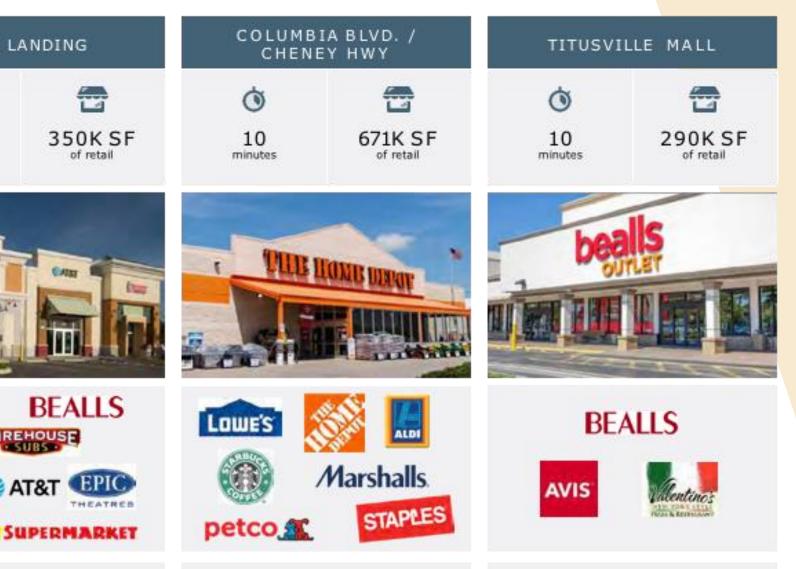


 Titus Landing, with its lifestyle center concept, is the premier location for retail along the Space Coast in East Central Florida.

HOBBY

LOBBY

 Featuring dining, a variety of specialty stores, special events, and the prestigious PARRISH/MAYO Medical Center, Titus Landing is becoming the leading entertainment and retail space for area residents and approximately 3 million tourists visiting America's Space Coast annually. Titus Landing also affords a view across the Indian River Lagoon of the Kennedy Space Center, which launches over 20 commercial and NASA rockets annually.



- Located at the intersection of Cheney Highway & Columbia Blvd:
- Crossroads Marketplace 214K SF notable tenants include, Target, Marshalls, AT&T, PetCo, GameStop, and more
- Home Depot 104K SF
- Walmart 194K SF
- Lowe's 146K SF
- ALDI 13K SF

 290K SF community mall situated 22 acres





and spacecrafts

 Embraer is the third largest producer of civil aircraft, after Boeing and Airbus. Embrear produces commercial, military, excecutive and agricultural aircrafts



PORTCA	NAVERAL	PATRICK AI	R FORCE BASE
Ò	<u></u>	Ó	ŵ
30 minutes	4.5M+	40 minutes	13K+ personnel on base

Port Canaveral is a cruise, cargo, and naval port in Brevard County
One of the busiest ports in the world with over 4.5 million passengers passing through annually

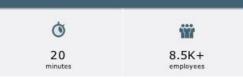
Over 6 million short tons of bulk cargo each year

Primary cargo includes slag, salt, autos/trucks, containers, petrolium, heavy equipment, lumber, and aggregate

Ò	ŵ	
0-20 ninutes	11K+ employees	

SpaceX designs, manufactures and launches advanced rockets

 Blue Origin is developing a variety of technologies, with a focus on rocket-powered vertical takeoff and vertical landing vehicles Boeing is an American multinational corporation that designs, manufactures, and sells airplanes, rotor-craft, rockets, satellites, and missiles worldwide



NASA's launch and landing headquarters

Creates a \$3.78 annual economic impact

 Major companies operating in Kennedy Space Center / Cape Canaveral area include United Space Alliance, Space Gateway Support and Indyne, INC

- United States Air Force installation between Satellite Beach and Cocoa Beach
- There are 13K+ military, dependants, civilian employees and contractors on base
- Patrick Air Force Base is in the running for major expansion that could bring over 1.2K more airman to the Space Coast



VIERA H	OSPITAL	HEALTH FIRST			
O 30 minutes	WW 2K+ employees	() 30-40 minutes	868 beds	7.5K+ employees	

- Located west of Interstate 95 on the southwest corner of Wickham Road and Lake Andrew Drive
- Viera Hospital, opened in 2011 and is the newest of the four Health First hospitals and is a beacon of healthcare for a rapidly growing community
- Features a 24-hour Emergency Department, 84 all-private in patient beds, 16 all-private observation beds, full medical and surgical capabilities, inpatient diagnostic and laboratory services, and state-of-the-arttechnologies throughout Viera Hospital

Health First	operates four	r hospitals
--------------	---------------	-------------

- Cape Canaveral Hospital
- Holmes Regional Medical Center
- Palm Bay Hospital
- Viera Hospital



HARRIS	CORPORATIO
٢	
40 minutes	e

- Headquartered in Melbourne, Harris is a communication company, defense contractor and information technology service provider
- Harris is a proven leader in tactical communications, geospatial systems and services, air traffic management, environment solutions, avionics and electronic warefare, and space and intelligence
- In 2014, Harris was named one of the top federal contractors by Defense News



- · One of the nation's top technological institutions in the Fiske Guide to Colleges

#### OVER \$425 MILLION IN CURRENT EXPANSION PROJECTS

### MARKET ANALYSIS







#### BLUE ORIGIN

Blue Origin plans to expand its facility onto a 90 acre plot of land next door, which would provide space for manufacturing and provisioning of commercial launch vehicles. The development plans include the construction of a warehouse. roads, parking and a road for transporting rockets. The expansion exemplifies the ability of the Space Coast to attract the manufacturing arm of the space industry as well as the launch arm.

#### PORT CANAVERAL CRUISE TERMINAL

Port Canaveral Cruise Terminal is the second busiest cruise port in the world with an increase of 7.7% in passenger count over the last year. Port Canaveral also had a record-breaking volume of cargo tonnage last year, which increased 6.9% over the prior year.

Port Canaveral completed the development of a new \$163M cruise terminal that houses the Carnival Cruise Line's new Mardi Gras ship which is the largest ship in the company's fleet. Mardi Gras weighs over 180,000 tons and accommodate up to 6,500 passengers. The new terminal includes an 1,800-space parking structure and a two-story 185,000 square foot terminal facility with various access improvements.

Harris Corporation has plans to merge with L3 Technologies and invest over \$125M in internal research and development in Florida. L3 Harris Technologies will be headquartered in Melbourne, FL, creating opportunities for additional employment and investment for the region, which will receive over a third of the company's overall \$300M+ annual internal R&D budget. The investment will also help foster partnerships with companies and universities throughout the state, while advancing the company's technical capabilities and drawing high-quality jobs to the region.





#### FIREFLY

#### HARRIS CORPORATION

Firefly Aerospace plans to build a manufacturing facility near Kennedy Space Center. The project will involve the development of approximately 180,000 square feet of launch and manufacturing facilities in Exploration Park. The facility will cost over \$52M and add up to 300 high-paying jobs.



**DOWNTOWN TITUSVILLE:** Downtown Titusville is the historic heart of the city and is filled with unique shops and restaurants. Take a stroll down Washington Avenue and discover the culture of Titusville while grabbing a bite to eat and picking up a souvenir to take home. Watch talent and stories come to life in an unforgettable theatre performance at the Historic Titusville Playhouse, or stop by Space View Park to honor those who paved the way for the U.S. space program.



DOWNTOWN COCOA VILLAGE: With a rich 150-year history, downtown Cocoa Village has something for everyone with its blend of historic and modern times. On the modern end, Cocoa Village aims to please with a wide range of dining and entertainment venues, shopping, including an antique mall, art galleries, painting classes and cooking classes. Downtown Cocoa Village also hosts and features many festivals and events throughout the year.

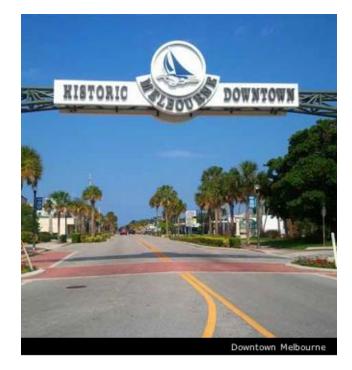


Exploration Tower (Cape Canaveral)

#### EXPLORATION TOWER (CAPE CANAVERAL):

With seven floors of exhibits and interactive play, the Exploration Tower includes something for everyone. Learn about Port Canaveral's history, grab a bite to eat, and enjoy panoramic views of Port Canaveral and Kennedy Space Center.





**DOWNTOWN MELBOURNE:** Historic Downtown Melbourne, a little-known pleasantry to beach visitors, is becoming one of the Space Coast's top places for shopping and entertainment. Offers many specialty shops and excellent restaurants as well as bars featuring live music. Downtown is also home to the world-renowned Melbourne Art Festival and Downtown Friday Fest featuring local vendor booths and live bands.

KENNEDY SPACE CENTER: NASA's Kennedy Space Center in Florida has long served as America's spaceport, hosting all the federal government's manned spaceflights since the late 1960s. The Kennedy Space Center Visitor Complex welcomes approximately 1.5 million visitors every year. The Visitor Complex offers a range of exhibits and films, as well as tours of the Kennedy Space Center.

#### NEARBY ARTERIES PROVIDES RESIDENTS WITH EASY ACCESS THROUGHOUT THE MSA TO DESTINATION RETAIL AND ENTERTAINMENT

- S. Park Ave. (7.9K VPD) immediate access
- South St. (8.3K VPD) <0.5 mile</li>
- Garden St. (16.8K VPD) 2 minutes north
- US. 1(24K VPD) 5 minutes east
- I-95 (43K VPD) 5 minutes west
- Less than 10 minutes from over 1.3M SF of retail/entertainment space provided by Titus Landing, Titusville Mall, and the intersection of Columbia Blvd. and Cheney Highway

#### PROXIMATE TO THE MSA'S TOP HEALTH CARE. EMPLOYMENT, AND EDUCATIONAL CENTERS

- SpaceX, Kennedy Space Center, Blue Origin, Boeing, and Embraer - less than 20 minutes
- Viera Hospital / Health First Hospital 800 beds throughout the MSA - 30 minutes
- Port Canaveral 13K+ military personnel 30 minutes
- Lockheed Martin, Northrop Grumman, L3Harris, and the Patrick Air Force Base – 40 minutes
- Florida Institute of Technology 4K+ students / 1.5K+ employees 45 minutes
- The Property is also located within 40 minutes of East Orlando's notable job centers which include the University of Central Florida, Central Florida Research Park, Lockheed Martin, Orlando International Airport, and Lake Nona Medical City



#### THE SPACE COAST MSA IS DISPLAYING STRONG MULTIFAMILY INVESTMENT FUNDAMENTALS

- growth for 2022, per Axiometrics
- 98% occupancy in the MSA as of 1Q22
- largest concentration of electrical engineers
- 33K jobs added back since COVID



 2.9% unemployment rate in the MSA as of February 2022, per BLS 22% effective rent growth in 2021, and 19% projected effective rent

#3 STEM jobs market in the state of Florida and #3 nationally for



### DEBT SUMMARY

The Bearing Group will secure bridge debt with the following terms\*

- Initial Funding of \$11,786,358 (73% LTC)
- Interest Rate: 8% (fixed)
- Interest Only: 36-48 months
- Expected Refinance to permanent debt in year 3



\*Subject to change prior to closing

## PARTNERSHIP STRUCTURE

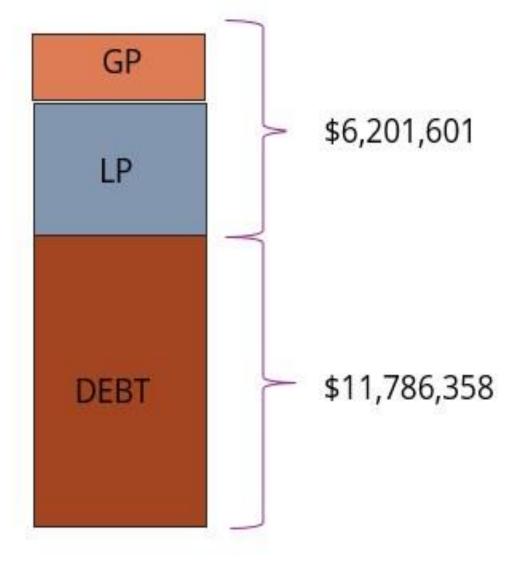


## PARTNERSHIP STRUCTURE

### Partnership Structure

We will be offering a straightforward single class structure with a waterfall at specific hurdles and an 8% preferred return

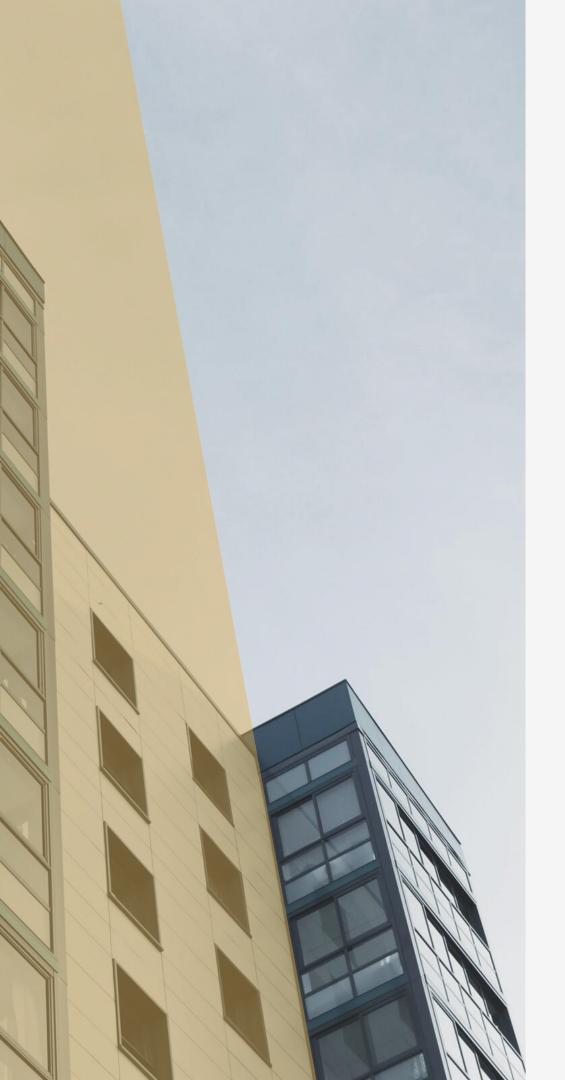
			% CF	
	Hurdles		LP	GP
	IRR	Multiple		
Tier 1	8.0%		100.00%	0.00%
Tier 2	15.0%		80.00%	20.00%
Tier 3	20.0%		70.00%	30.00%
Tier 4	99.0%		70.00%	30.00%



### CAPITAL STACK







# ABOUT OUR PARTNERSHIP

We are a group of investors that own and acquire residential multifamily properties throughout the United States and are actively searching for opportunities that meet our acquisition criteria. Our sponsorship team represents a unique background consisting of investment and asset management, apartment renovation, reposition, and stabilization. Our experience ensures we have the right team in place to execute and deliver a positive experience and successful result for all parties involved in any transaction.





## OUR VALUES

## VISION

To be our investors most valuable asset by creating a partnership that provides relevant solutions with the goal of our investors financial well-being.

## VISION AND MISSION

## MISSION

Adding value to the communities and residents in which we invest, the result of which is elevated return profiles for our capital partners paired with a stellar investing experience.



# THE BEARING GROUP





#### **BRANTON BLOUNT**

BRANTON IS CO-FOUNDER AND MANAGING PARTNER OF THE BEARING GROUP. BRANTON GUIDES THE DEVELOPMENT OF THE BEARING GROUP'S NETWORK AND PROGRAMS TO EFFECTIVELY SOURCE, ANALYZE, ACQUIRE, AND SUCCESSFULLY REPOSITION/STABILIZE MULTIFAMILY INVESTMENT PROPERTIES. DRAWING ON HIS 23-YEAR BACKGROUND WITHIN THE FEDERAL LAW ENFORCEMENT AND MILITARY INTELLIGENCE COMMUNITIES, BRANTON IS RESPONSIBLE FOR OPERATIONAL OVERSIGHT AND DEVELOPMENT OF STRATEGIC PARTNERSHIPS TO PROMOTE CONTINUED GROWTH WHILE REMAINING IN LINE WITH THE ORGANIZATION'S CORE BELIEFS.

#### **FELIX BELTRAN**

FELIX IS CO-FOUNDER AND MANAGING PARTNER OF THE BEARING GROUP. HAVING SPENT CLOSE TO 30 YEARS IN MILITARY AND LAW ENFORCEMENT LEADERSHIP ROLES, FELIX QUICKLY FOUND ASSET MANAGEMENT TO BE A PERFECT FIT. FELIX HAS DEVELOPED THE ASSET MANAGEMENT SYSTEMS THAT THE BEARING GROUP RELIES ON DAY TO DAY TO MAXIMIZE THE EFFICIENCY OF THE GROWING PORTFOLIO. FELIX IS DIRECTLY **RESPONSIBILITY FOR THE DEVELOPMENT AND** OVERSIGHT OF EACH PROPERTY'S BUSINESS PLAN, BRINGING THE MANY MOVING PARTS TOGETHER TO FORM A COHESIVE AND EXECUTABLE STRATEGY.

## THE BEARING GROUP



### **COLSON CASTILLA**

COLSON BEGAN HIS CAREER SUPPORTING A NATIONWIDE TEAM OF MULTIFAMILY LOAN ORIGINATORS FOR PGIM REAL ESTATE FINANCE AS A FINANCIAL ANALYST. FOLLOWING HIS INTERESTS, HE SOON ACCEPTED A ROLE IN ASSET MANAGEMENT AND ACQUISITIONS FOR A DENVER BASED PRIVATE EQUITY REAL ESTATE COMPANY WHERE HE HELPED MANAGE A \$200M PORTFOLIO OF INDUSTRIAL, RETAIL, AND COMMERCIAL ASSETS THROUGHOUT THE UNITED STATES AMONG OTHER ASSETS INCLUDING SELF STORAGE AND SENIOR LIVING FACILITIES.

SHAWN HAS MORE THAN 20 YEARS OF PROGRESSIVELY RESPONSIBLE EXPERIENCES BUILDING AND OPERATING COMPANIES IN ALASKA. SHAWN HAS LED COMPANIES THROUGH START-UP, GROWTH, EXPANSION AND THROUGH SALES AND PURCHASE AGREEMENTS. THESE COMPANIES HAVE RANGED FROM 5-100 EMPLOYEES WITH REVENUES IN EXCESS OF \$10 MILLION. SHAWN HAS WORKED IN A VARIETY OF INDUSTRIES, INCLUDING A LARGE REAL ESTATE PORTFOLIO (COMMERCIAL & RESIDENTIAL APARTMENT COMPLEXES), HEAVY EQUIPMENT, BUILDING PRODUCTS, CONSTRUCTION, FINANCIAL SERVICES AND INFORMATION TECHNOLOGY. HE IS FOCUSED, TIMELY AND ATTENTIVE TO EVERY DETAIL TO ENSURE HIS CLIENTS' NEEDS ARE MET AND INVESTORS RETURNS ARE MET OR EXCEEDED.



#### SHAWN FULLER



### **CHARLIE RUSHTON**

A 35-YEAR VETERAN OF THE HOSPITALITY **INDUSTRY AND 4TH GENERATION REAL ESTATE** ENTREPRENEUR, CHARLIE HAS INVESTED IN SFR'S ON A BUY AND HOLD BASIS, SELLING HIS ASSETS IN 2017. HE SYNDICATED AND PROMOTED DIRECT PARTICIPATION PROGRAMS (DPP'S) IN THE OIL AND GAS SECTOR FROM 2010 TO 2015, PREDOMINANTLY IN THE ABILENE, TX AREA. HOLDS A SERIES 65 LICENSE.

#### **KYLE HAUGE**

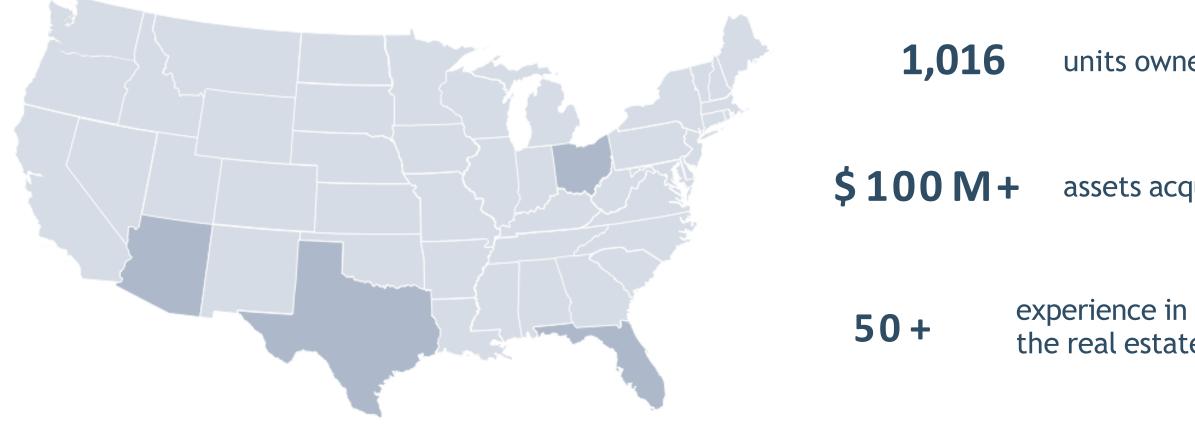
KYLE IS A LICENSED INVESTMENT ADVISOR AND MULTI-FAMILY INVESTOR, LOCATED IN THE GREATER SEATTLE AREA. AS AN ADVISOR, KYLE IS PART OF A TEAM THAT MANAGES OVER \$500M OF INSTITUTIONAL ASSETS, INCLUDING MUTUAL FUNDS, STOCKS, REIT'S, DST'S AND OTHER INSTRUMENTS. WHILE STILL ACTIVE AS AN ADVISOR, HE HAS TRANSITIONED HIS FOCUS TO MULTIFAMILY ASSETS IN RECENT YEARS FOR ADDITIONAL DIVERSIFICATION. KYLE BRINGS HIS UNIQUE EXPERTISE IN ASSET MANAGEMENT, SEC GUIDANCE AND UNDERWRITING TO OUR GP TEAM.

### CATALINA FIERRO

CATALINA IS A LICENSED REAL ESTATE AGENT OFFERING MORE THAN 13 YEARS OF EXPERTISE IN THE INDUSTRY WITH OPERATIONS INCLUDING SHORT-TERM RENTALS, FINANCE AND PROPERTY MANAGEMENT. WHILE MANAGING ALL ASPECTS OF DAILY PROCEDURES WITHIN MULTI-FAMILY COMMUNITIES, CATALINA GAINED VAST KNOWLEDGE IN CAPITAL IMPROVEMENT PROJECTS, NEW CONSTRUCTION LEASE-UP, RENOVATION LEASING, MARKETING, REBRANDING AND HAS AN EXTENSIVE BACKGROUND IN VALUE-ADD PROPERTIES.

# PARTNERSHIP PORTFOLIO

The combined number statement of our achievements and journey



Rockport, Tx Jacksonville, Fl

Houston, Tx Lubbock, Tx Corpus Christi, Tx

> Sierra Vista, Az Lorain, Oh

units owned

assets acquired

the real estate industry



### PROPERTY MANAGEMENT

## **Asset Living**



Established in 1986, <u>Asset Living</u>, has been committed to providing unsurpassed service to the multi-family housing industry.

Their vision: Continuing to serve our industry, communities, and partners as the most trusted partner in real estate.

Recognized as industry leaders Asset Living currently operates over 175,000 units across 40 states. More specifically they control 15,921 units in the State of Florida, with a concentration of **1,314 units on the Space Coast alone**.

## NEXT STEPS

Target Funding Date: October 26, 2022

Estimated Closing Date : November 7, 2022

Minimum Investment Amount : \$50,000

To invest or learn more, contact:

### **Charlie Rushton**



(805) 403-7080



Charlie@saberequity.com



Saberequity.com









## **Branton Blount**

(609) 439-8399

Branton@TheBearingGroup.com



Thebearinggroup.com